

# **NEWS FROM PROS**

## **The PROS Services Newsletter - January 2018**

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**A WORD FROM PROS:** This is our first newsletter. We'll keep this one short and sweet, and give you just enough info to get to know us a little bit. We want you to know what we do, because we do it pretty well and we like doing it. Basically, we clean up the bad stuff. The stuff that no one else wants to go near. The stuff that leaks in the middle of the night. The stuff that makes moms and babies cry when they see it. The stuff that no one wants to talk about, but somehow it has to go away. Yes, it's a dirty job, but someone's got to do it. We do it. We're **PROS Services**. So take a minute to get to know us. Then call us when you need us.

**STATS:** Here's an eye opener: in the month of September alone, PROS Services performed 172 emergency spill responses, hydro excavated 137 holes, and performed 10 confined space entry rescues. (Note: No animals were abused or injured in the performance of any spill clean-up or confined space entry rescue; however, there may have been a couple of cuts made of the ground or scratches delivered by a crew member on one of the hydro excavated holes. This is still being investigated).

**PERSONNEL:** Renee Jeffrey-Coleman, Human Resources Coordinator for **PROS**, reports new hires JOHN DETWEILER, Safety Director; LaVON THOMPSON, Field Supervisor, GREG DELCOURT, mechanic, and drivers TRAVIS RIVERS, and RONNIE PALMER, bringing the total number of employees at **PROS** close to 50. Recent promotions include Joe Cole, to Field Supervisor and Alex Doetsch, to Shop Supervisor and Purchasing. Remember, **PROS Services** is a **VETERAN-FRIENDLY Employer**, affiliated with the Michigan Veterans Affairs Agency.

**Note from Management:** Those in the Wednesday golf league should be aware that scorecards will be closely monitored this year (not that we think anyone cheats). Handicaps may be adjusted accordingly.

**WHAT'S NEW:** **PROS** is on the move! First up is the 28th Annual No-Spills Conference, Jan. 3-5, at the Grand Traverse Resort in Acme, MI. This is a premier environmental and emergency response event focused on hazardous material spills into the Great Lakes and its tributaries. This conference encourages and facilitates interaction between agencies, industry professionals, subject matter experts, and the public. **PROS** was there as one of the tops in its field of Emergency Response, Spill Cleanup, and Hazardous Waste Removal companies in all of Michigan.

Next **PROS Services** heads to MITA! The Michigan Infrastructure and Transportation Association is a statewide construction trade association that consists of nearly 600 Michigan companies. MITA represents construction disciplines such as road and bridge, sewer and water, utility, railroad, excavation and specialty construction throughout the state of Michigan. The conference is Jan. 24-26, at the Soaring Eagle Casino & Resort. Look for the **PROS Services** booth (you might even look for some of the **PROS** reps in the casino. They'll be right in front of the machines making a lot of noise from big payouts).

**IT WAS A DARK AND STORMY NIGHT:** Here's where we tell you what we do and how we do it...Just another chemical spill story.

What happens when the containment tubes rupture on 350 gallon tanks holding nasty chemicals? When two tanks leak out, mix together, and create chlorine gas? Sounds bad, right? Better clean it up, right? Who you gonna call? Ghostbusters? No. You call **PROS Services**.

Here's how it went down...

Approx 3 p.m: Tubes rupture, the mess begins. The client calls **PROS**. Joe Migliaccio (that's Joe Migs for short) swings into action, because he knows the Detroit Fire Department is already heading to the scene. Joe Migs calls Joe Cole (no, they're not all Joes at **PROS**, just this time), who happens to be returning from another job. Joe Cole doesn't even get out of his truck, he just turns it around and heads out to the spill, on the phone already, putting together a crew. When Joe arrives at the scene, he sets up a command center with the client, Detroit Fire Department, and **PROS**. The fire department is already in HazMat gear because, like we said, this is nasty stuff. They see that it's an open air spill, which helps, because then there's natural ventilation, which calls for a reassessment. Joe advises his crew as to what equipment they'll need to get the job done, then they wait for the fire department to clear them into action.

Joe's crew arrives in a vac truck, puts on full respirator and acid suits, and it's vacuum time. Two clean-up techs and the vacuum truck driver have to drain the tanks first, then eradicate the spill. When they're finished, they're not actually finished. Now they have to wash out the ruptured tanks while keeping everything contained. Next, they have to decontaminate their hoses and equipment (and remember, they're wearing full respirator and acid suits). It's a long night.

1 a.m. They pack it all up and head home. Disaster not exactly averted, but contained. And cleaned up. The rest of the city doesn't even know about it. Now they don't have to.

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